

WeFind Answers PlanetWide

# POSCO International

## '25.4Q Earnings Release

('26.1.29.)



# Disclaimer

This presentation was prepared and circulated to release information regarding the company's business performance to shareholders and investors prior to the completion of auditing for the period of the fourth quarter of 2025. As figures in this presentation are based on unaudited financial statements, certain contents may be subject to modification in the course of auditing process.

This presentation contains forecasts related to the business, financial performance and results of the company and/or the industry in which it operates. The forward-looking statements set forth herein concern future circumstances and results and other statements that are not historical facts, and are solely opinions and forecasts which are uncertain and subject to risks. Therefore, the recipients of this presentation shall be aware of that the forward-looking statements set forth herein may not correspond to the actual business performance of the company due to changes and risks in business environments and conditions.

The sole purpose of this presentation is to assist persons in deciding whether they wish to proceed with certain investments to the company. The company does not make any representation or warranty, expressly or impliedly, as to the accuracy and completeness of this presentation or of the information contained herein and shall not have any liability for the information contained in this presentation.

# Table of Contents

---

## I. 2025 Results

## II. Key developments & 2026 forecast

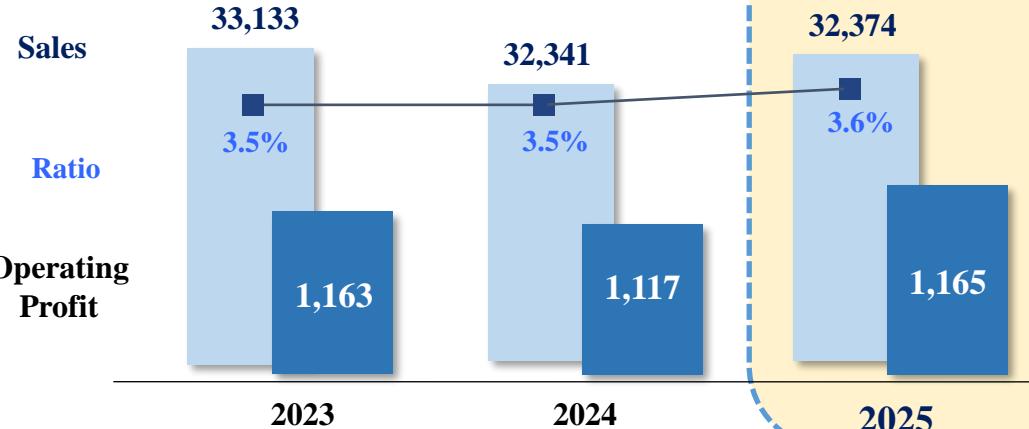
## APPENDIX



## I. 2025 Results

## Achieved KRW 32.4T in Sales &amp; KRW 1.2T in OP

## Earnings trend

(Unit : KRW billion)  
YoY

+0.1%

+0.1 %p

+4.3%

## Financial trend

(Unit : KRW billion)  
YoY

+3.1%

△3.0%p

+3.4%

Financial Performance at a Glance  
(KRW billion)

Business unit	Business	Sales	Operating profit
Energy	GAS (E&P)	651	356
	Terminal, Power generation	2,892	172
	Subsidiaries(Senex etc.)	451	98
Material	Steel	14,547	237
	Materials & Bio	8,831	70
	Subsidiaries(Palm etc.)*	5,002	232

\*Consolidation adjustments reflected

Analysis of YoY OP Variance  
(KRW billion)

Business unit	Factors	Amount
Energy	<ul style="list-style-type: none"> <li>Sales volume growth from Myanmar Gas</li> <li>Senex production ramp-up</li> </ul>	+23
Material	<ul style="list-style-type: none"> <li>Acquisition of new palm plantation. (PT.PAR)</li> <li>Favorable FX impact from steel trading</li> </ul>	+25

# I. 2025 Results – 1) Energy

## Robust Profitability via Value Chain Expansion (Up · Mid · Downstream)

### E & P

#### Business Performance

(Unit : KRW Billion)

Segment	'24	'25	YoY
Myanmar	Sales	<b>605</b>	<b>646</b>
	OP	<b>371</b>	<b>392</b>
SENEX	Sales	<b>268</b>	<b>392</b>
	OP	<b>40</b>	<b>75</b>

#### KPI

(Unit : Bcf)

Sales volume	'24	'25	YoY
Myanmar	<b>166</b>	<b>175</b>	+8
SENEX	<b>25</b>	<b>35</b>	+10

#### Key Earnings & Metrics Variance

- (Myanmar) Sales increase (+8.2 Bcf) & favorable FX (+KRW 47)
- (SENEX) Capacity expansion led sales increase

### Terminal · Pwr Gen.

#### Business Performance

(Unit : KRW Billion)

Segment	'24	'25	YoY
LNG Terminal	Sales	<b>127</b>	<b>140</b>
	OP	<b>42</b>	<b>44</b>
Power Generation	Sales	<b>2,278</b>	<b>1,830</b>
	OP	<b>170</b>	<b>114</b>

#### KPI

(Unit : %)

Segment	'24	'25	YoY
LNG Terminal (Operation rate)	<b>54.5</b>	<b>45.2</b>	(9.3%p)
Power Generation (Capacity factor)	<b>40.3</b>	<b>35.1</b>	(5.2%p)

#### Key Earnings & Metrics Variance

- (Terminal) Extended operation of No. 6 LNG Tank ('24.7 COD)
- (Pwr. Gen.) Impact from lower SMP and capacity factors (KRW15.1/kWh)

# I. 2025 Results – 2) Materials

## Delivering Resilient Earnings Performance amidst Market Volatility

### Material

#### Business Performance

Sector		'24	'25	YoY
Steel	Sales	14,836	14,547	(289)
	OP	223	237	+14
Materials & Bio	Sales	8,918	8,831	(87)
	OP	67	70	+3

#### Key Earnings & Metrics Variance

- Steel: Profit modestly up on increased sales to strategic partner & favorable FX
- Materials & Bio : Stable performance despite of U.S. tariffs and global trade issues

### EV Motor core

#### Business Performance

\*POSCO Mobility Solution motor core biz.

(Unit : KRW Billion)

Sector	'24	'25	YoY
EV Motor core	324	340	+16
OP	(2)	19	+21

#### Key Earnings & Metrics Variance

- HEV focused sales mix & cost optimization

### Palm

#### Business Performance

(Unit : KRW Billion)

Sector	'24	'25	YoY
Palm	226	357	+131
OP	82	101	+19

#### Key Earnings & Metrics Variance

- Rise in CPO prices and inorganic expansion

# Table of Contents

---

I. 2025 Results

II. Key developments & 2026 forecast

APPENDIX

---

## II. Key developments & 2026 forecast – 1) Energy Upstream

### Expansion of upstream asset reserves & reinforcement of operational stability

#### Biz. Updates

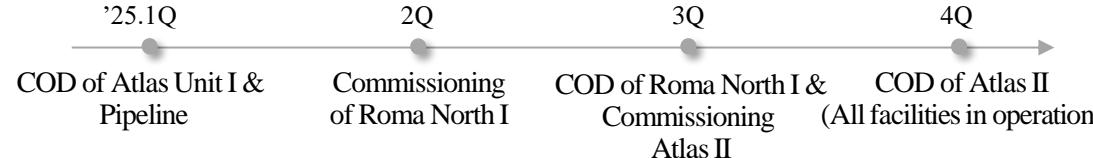
##### [Up] Myanmar gas field : Phase 4 development in progress

- Phase 4 : 0.9 Tcf additional reserves identified across new & existing gas fields
- Project on track with 32% completion as of Dec 2025



##### [Up] Senex : Expansion complete, phased ramp-up in progress

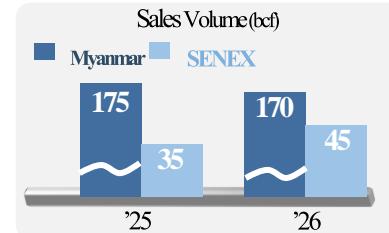
- 3 new gas processing facilities completed and are in normal operation
- Phased production ramp-up underway** (40% YoY increase in '25 sales)



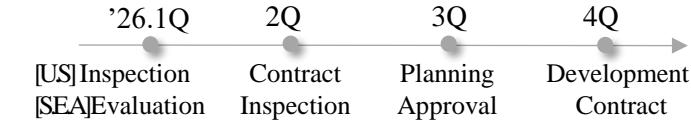
#### 2026 Forecast

##### [Up] Stable operation of existing plants and new acquisitions

- Sales Volume of Myanmar & Senex



- Acquisition of **new assets** (Operatorship for two upstream assets in U.S. & SEA)



※ Senex facilities (Left: Atlas I & II / Right : Roma North I)



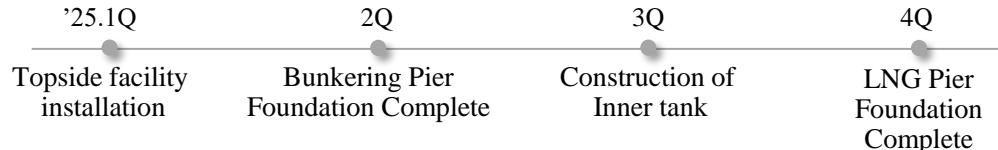
## II. Key developments & 2026 forecast – 2) Energy Mid/Downstream

### New growth drivers : LNG Terminal, LNG Carrier & Expansion of Power generation

#### Biz. Updates

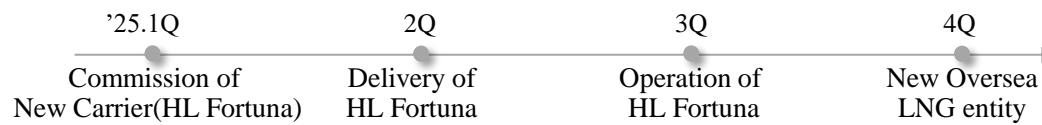
##### [Mid] GY LNG Terminal 7, 8 progress, approx. 81%

- Construction to **expand** LNG storage capacity **0.93 → 1.33Mkl**



##### [Mid] New LNG carrier & oversea LNG trading subsidiary

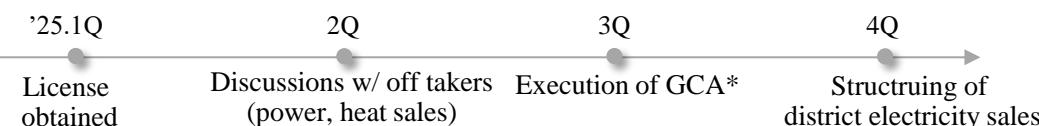
- Competitive procurement portfolio & **LNG sourcing for POSCO group use**



##### [Down] GY integrated energy PJT License (LNG Cogeneration)

- Generating stable revenue thru **direct heat & power sales**, driving LNG V/C expansion

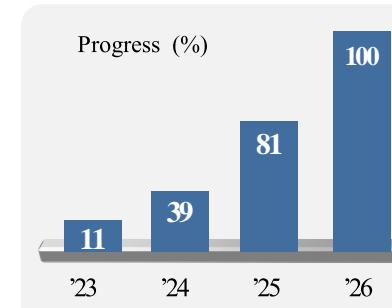
\*Grid Connection Agreement



#### 2026 Forecast

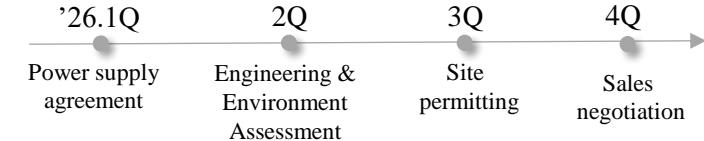
##### [Mid/Down] Timely execution of Terminal 7, 8 construction & new power plant investment

- Terminal 7&8 Construction

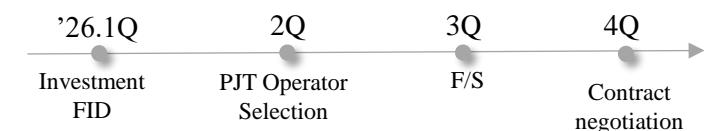


- Expanding Power Gen via Units 3,4 and Vietnam Investment

- Domestic : Execution, acceleration of the GY district E-PJT



- Overseas : License Acquisition for Vietnam Quynh Lap PJT  
Review of the ASEAN & N.American markets



#### ※ Gwangyang Terminal 7 and 8



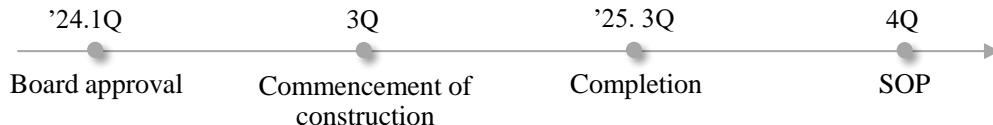
## II. Key developments & 2026 forecast – 3) Mobility

### Capturing demand via Production expansion & Partnership-led V/C growth

#### Biz. Updates

##### Motor core: Completion of the plants in Mexico & Poland

- Mexico** : Completion of Plant 2 in Sept and SOP in Dec 2025



- Poland** : Completion of the New plant in Oct 2025 and SOP in Jan 2026



- Scaling order volume by utilizing integrated package for key driven components (permanent magnets, motor cores, shafts)
- Align w/ Global OEM survival strategies, Strengthening HEV PJT Order

##### Rare Earths : Building a US Production base for S/C Diversification

- Off-take agreement & MOU for Separation and Purification JV(ReElement)



#### 2026 Forecast

##### [Mobility] Bolstering Rare Earths & Magnet Competitiveness; A Catalyst for Motor Core Expansion

- Mobility** : Maximizing orders via the New mobility transformation
  - Target Defect Rate : Existing Oversea Facilities → Below 3%  
The New PJT Facilities → Below 5%
  - Productivity : Develop low-cost tech, such as ambient-temperature bonding
- Rare earth/Permanent magnet** : V/C entry via non-China partnerships
  - Rare Earths : Establishing a U.S. separation-purification JV using SEA raw materials
  - Permanent Magnets: Secure a US production through strategic investment in established manufacturers.

##### ※ The New Poland Facility



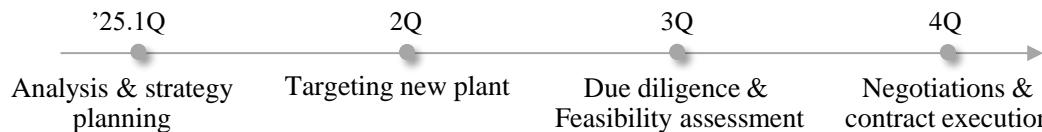
## II. Key developments & 2026 forecast – 4) Palm

### Visualizing V/C integration via Upstream expansion & Refinery operations stabilization

#### Biz. Updates

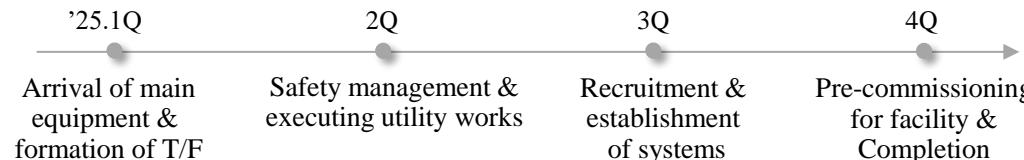
##### [Up] Additional acquisition of palm plantations

- Upstream expansion via additional farm acquisitions and Efficiency increase in existing palm plantations for supply and operation



##### [Mid] Completion of palm oil refinery construction

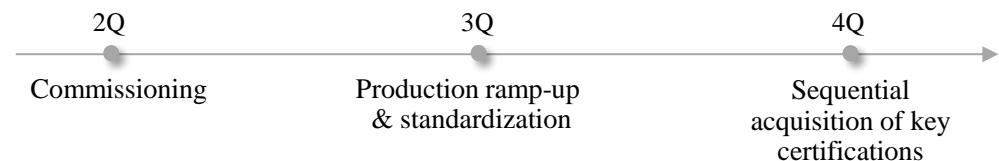
- Portfolio Diversification : Mitigating Price volatility & Entering Downstream Market



#### 2026 Forecast

##### [Palm] Integration synergies w/ newly acquired corporation, and Stabilizing operations of refinery

- Plant : Maximize operational efficiency & profit growth thru successful PMI
  - Establishment of integrated management system and creation of synergy across V/C
- Refinery : Stabilizing operations & reinforcing V/C thru secure procurement of raw materials (CPO)



##### ※ Palm refinery



## II. Key developments & 2026 forecast – 5) Strategy

### Leaping into a “platform player” by connecting & expanding heterogeneous business

#### Material(BX, Business)

##### Expansion of v/c & transition into future industries

###### Securing growth engines through structural improvement

Steel

- Fortify a trade response system & Market Development in Latin America, MENA & Sub-Saharan Africa
- Focused development of demand in high-growth future industries

###### Strengthen market dominance thru V/C from motor cores to components & secondary battery materials

Mobility

- [Motorcore] Maximize sales by stabilizing overseas new plants & improve productivity
- [Rare earth] Expand position within the V/C thru investment in separation and refining assets (U.S., SE Asia)
- [Permanent magnet] Secure production capabilities & capture key markets

Agro

###### Early stabilization of newly acquired palm plant & V/C synergy creation

- Completion of PMI for new palm plantations & enhanced profitability through farm-refinery-sales linkage

#### Energy(EX)

##### Stable energy supply & gradual transition to eco-friendly energy

Up

###### Optimization of gas field operations & expansion of assets

- Timely completion of Myanmar Phase 4 & stabilization of SENEX production expansion system
- Acquisition of additional exploration blocks & LNG-linked assets, primarily in Southeast Asia

Mid

###### LNG trading capabilities & infrastructure acquisition ; Scaling the future of business

Down

###### Enhance competitiveness of existing power generation & diversify business and regional portfolios

- Modernization of Units 3–4, early direct conversion of Units 5–9, full-scale entry into district electricity
- Securing phased capabilities for “gas to power” & “next LNG” PJTs centered on ASEAN region

Establishing a DX-led management framework to bolster preemptive risk resilience and secure core future capabilities

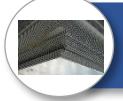
DX

ESG

Enhancing long-term growth and shareholder value by embedding sustainability into the management system

Q & A

## ※ 2026 Key indicators

	2024	2025	2026 (Forecast)	
 CAPEX (Energy)	KRW 933 Billion	KRW 966 Billion	 33% <b>KRW 891B</b>	* Myanmar gas field, LNG Terminal, Senex, power generation etc.
 Gas Production	198 Bcf	215 Bcf	 5% <b>224 Bcf</b>	* Myanmar gas field 176Bcf, Senex 48 Bcf
 Terminal Capacity	930Kkl	930 Kkl	 43% <b>1,330Kkl</b>	* Terminal 2 tank 7,8 expected to be completed by '26
 Steel Sales Volume	12MMT	12.4 MMT	 2% <b>12.1 MMT</b>	* '26 POSCO product Sales quantities 8.3MMT
 CPO Sales Volume	190KMT	190 KMT	 189% <b>550 KMT</b>	* Sales volume increase due to acquisition of new palm plantation
 Grain Import Volume	1.6MMT	2.2 MMT	 8% <b>2.4 MMT</b>	* Corn, wheat, soybean etc.
 EV Motor Core Sales Volume	1.9M Units	2.2M Units	 33% <b>2.9M Units</b>	* Domestic 2.4M units, overseas 0.5M units

## Income Statement

(KRW Billion)	'24	'25	YoY
<b>Sales</b>	<b>32,340.8</b>	<b>32,373.6</b>	<b>+32.8</b>
<b>Operating Profit</b>	<b>1,116.9</b>	<b>1,165.3</b>	<b>+48.4</b>
(Ratio)	3.5%	3.6%	+0.1%p
<b>Other Profit/Loss</b>	<b>△410.3</b>	<b>△330.2</b>	<b>+80.1</b>
<b>Profit Before Tax</b>	<b>706.6</b>	<b>835.1</b>	<b>+128.5</b>
Income Tax & others	203.2	198.3	△4.9
<b>Net Income</b>	<b>503.4</b>	<b>636.8</b>	<b>+133.4</b>

## Balance Sheet

(KRW Billion)	'24	'25	YoY
<b>Assets</b>	<b>17,336.3</b>	<b>18,753.0</b>	<b>+1,416.7</b>
Cash & Cash equivalents	1,057.2	1,171.5	+114.3
AR(Net)	4,183.1	3,962.0	△221.1
<b>Liability</b>	<b>9,986.8</b>	<b>10,940.3</b>	<b>+953.5</b>
AP	2,097.7	2,199.7	+102.0
Loan(Net)	5,893.7	6,074.7	+181.0
<b>Stockholder's Equity</b>	<b>7,349.5</b>	<b>7,812.7</b>	<b>+463.2</b>
(Net Debt Ratio)	65.8%	62.8%	△3.0%p

사람과 사람을 이어갑니다

ESG경영 선도기업



Thank You

Investor Relations / Tel +82-2-759-3469 / E-mail : ir2026@poscointl.com